

# LET THE TRIDENT GROUP HELP YOU BUY YOUR DREAM HOME



1

## Obtain Mortgage Prequalification

Your first step should be to contact a **Trident Mortgage Consultant** who will work with you to review your financial documentation and circumstances to get you prequalified for your home loan.

2

## Select a Real Estate Agent

Contact a **Berkshire Hathaway Home Services Agent**. They'll help find you the perfect home. Once you find it, you will put in your offer and negotiate with the seller.

3

## Sign the contract

Review and sign your agreement of sale with your Realtor. Your earnest money will be deposited. **Trident Land Transfer** will handle your title work and order title.

4

## Application and Loan Review

Your financial documentation and loan application will be submitted to **Trident Mortgage** to be processed and underwritten. An appraisal will be ordered promptly. Additional documentation may be required. **Trident Insurance** will put your homeowners insurance in place.



5

## Final Approval

Once your loan is clear to close, **Trident Land Transfer** will schedule your closing date. You will then do a final walk-through to approve the condition of the property.

6

## Closing

Your closing agent will coordinate and distribute all the paperwork and funds for the closing. You then take possession of your new home. Congratulations!



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